

## **Cautionary Statement**



- This presentation contains forward looking information
- Forward looking information is based on management assumptions and analyses
- Actual experience may differ, and those differences may be material
- Forward looking information is subject to significant uncertainties and risks as they relate to events and/or circumstances in the future
- This presentation must be read in conjunction with the Q1 2024 earnings release and the disclosures therein

## Agenda Q1 2024 Presentation





#### Rune Olav Pedersen, President & CEO

Q1 highlights

Contract, offshore wind, and MultiClient

Operational review

Merger update

#### Gottfred Langseth, EVP & CFO

Financial review

Presentation summary

Q&A

#### Q1 2024 Highlights





#### Good MultiClient start to 2024

- Robust late sales and strong basket of active opportunities leading into Q2
- Pre-funding level above 100%



#### Strong contract revenues

- Similar project profitability vs. summer '23
- Some idle time



#### New Energy

- Progressing well
- Significant opportunity basket

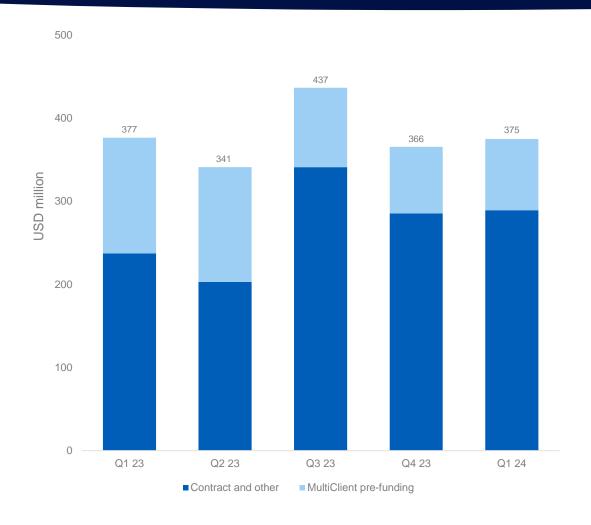


Expect merger to complete on or around July 1

- Norwegian competition clearance on April 17
- UK phase 1 deadline June 11

#### Order Book Development

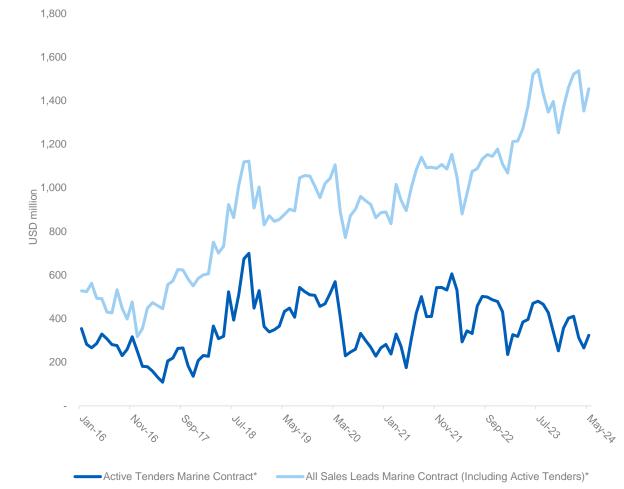




- Order book of \$375 million
- Booked position\*
  - Q2 24: 21 vessel months
  - Q3 24: 20 vessel months
  - Q4 24: 8 vessel months

## High Contract Sales Leads





- Sales leads at high levels
- Trend towards more direct negotiations where PGS holds MultiClient acquisition permits
- Expect gap between leads and bids to narrow when anticipated projects come to market

#### Growing Market for Offshore Wind Site Characterization



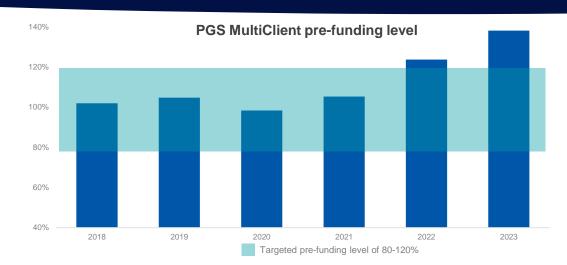


RAMFORM VANGUARD

- Several tenders for offshore wind site characterization with expected award in Q2
- Encouraging outlook for 2025 with increase of planned projects
- Ramform Vanguard being converted to a dualpurpose vessel; offshore wind + seismic
  - Installation of new ultra-high resolution 3D streamer kit in Q2
  - Ready for operation in Q3

## Increasing Exploration Activity to Drive MultiClient Performance

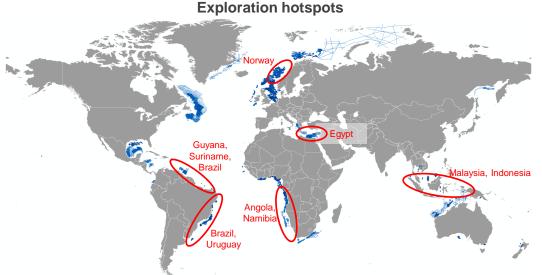




- Higher ILX activity drives MultiClient prefunding levels
  - Expect strong pre-funding to continue
- Energy companies are expanding acreage portfolios

# Increasing exploration activity positively impacts MultiClient demand Expect meaningful increase of MultiClient demand

Expect meaningful increase of MultiClient late sales in 2024



## Fleet Activity Early May 2024

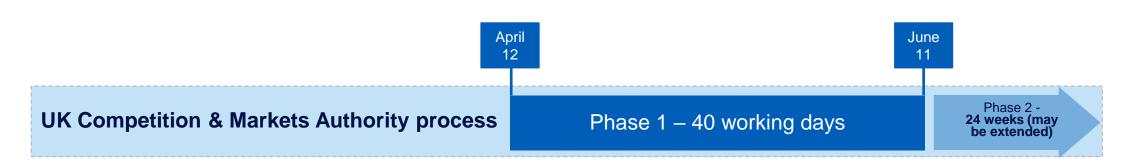




## Merger Approval Process – Norway Cleared, Waiting for UK



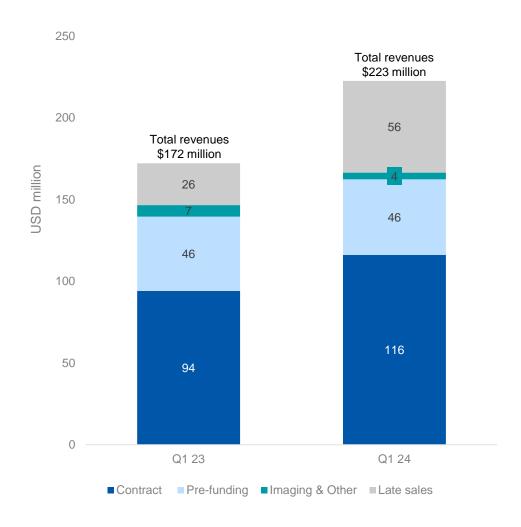
- Norwegian Competition Authority gave clearance on April 17, ahead of the April 22 deadline
- Competition & Markets Authority (CMA) in the UK initiated phase 1 with launch of merger inquiry on April 12
  - Deadline for phase 1 decision is June 11
  - PGS expects a positive decision in phase 1
- Expect the legal merger transaction to close on or around July 1





#### Q1 2024 – Good Start to the Year

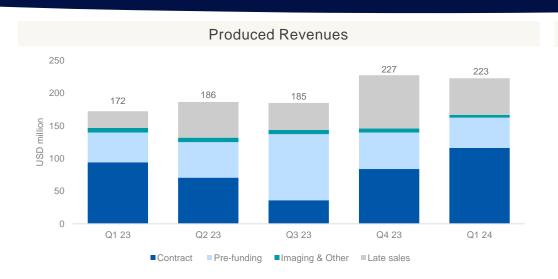


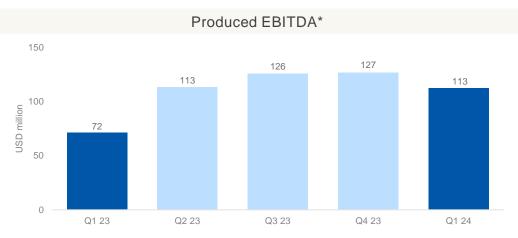


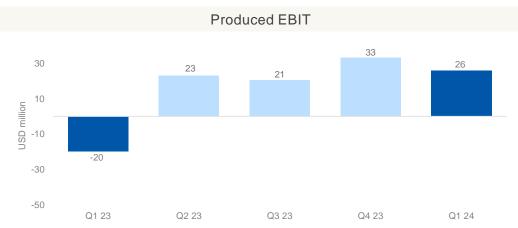
- 29% Q1 2024 revenue increase vs. Q1 2023
- Significant improvement in MultiClient late sales
- Contract revenues driven by higher prices and strong production

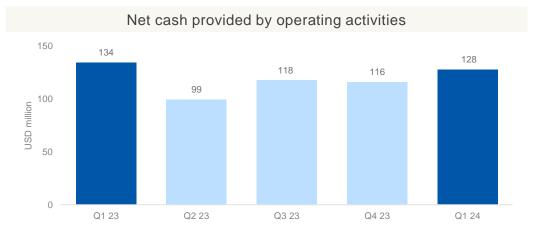
## Financial Summary











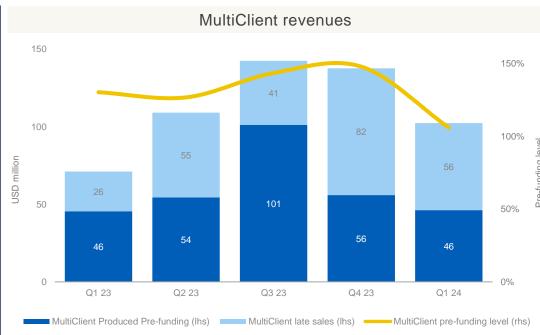
## Q1 2024 Operational Highlights







- 63% of active time used for contract acquisition
- Project profitability maintained at '23 summer season level

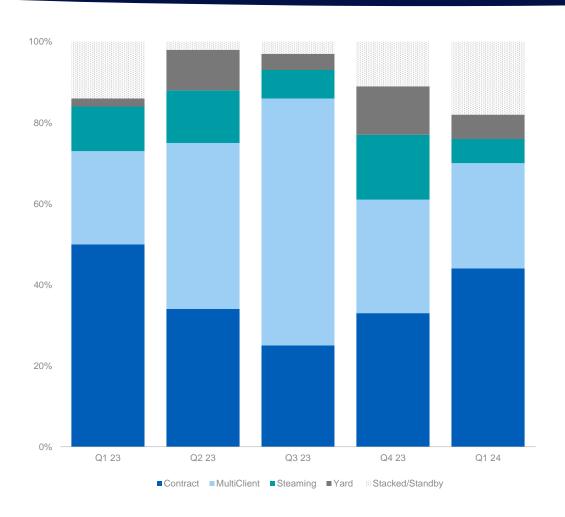


#### Produced MultiClient revenues of \$102.3 million

- Pre-funding level of 106%
- Cash investment in MultiClient library of \$43.6 million

#### 3D Vessel Allocation and Utilization

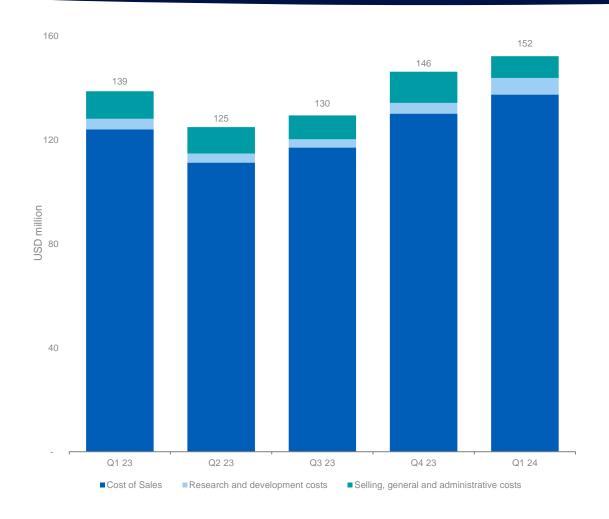




- 70% active vessel time in Q1 2024
- Expect less standby in Q2 but utilization will be impacted by vessel repositioning for summer season work
- Ramform Vanguard in Q2:
  - 25 year-classing
  - Converted to dual-purpose

## **Gross Cash Cost Development**





- Sequential gross cash cost increase
  - Operations in high-cost regions
  - Participation in a 3<sup>rd</sup> party 2D MultiClient project and use of external source vessels
- Expect gross cash cost for full year 2024 to be below \$600 million
  - Higher vessel utilization
  - Ramform Victory full year operation and more offshore wind activity
  - Moderate inflationary cost increase





		Q1	Q1	Full year
In millions of US dollars		2024	2023	2023
Net cash provided by operating activities		127.8	134.4	467.2
Investment in MultiClient library		(43.6)	(34.9)	(185.9)
Investment in property and equipment		(19.6)	(20.1)	(89.2)
Other investing activities	_	(4.8)	(2.9)	(10.1)
Net cash flow before financing activities		59.8	76.5	182.0
Interest paid on interest-bearing debt		(6.0)	(25.7)	(78.2)
Proceeds, net of deferred loan cost, from issuance of long-term debt		57.6	441.7	501.9
Repayment of interest-bearing debt		(131.8)	(694.9)	(798.3)
Proceeds from share issue and share buy back		-	-	38.5
Payment of lease liabilities and related interest (recognized under IFRS 16)		(10.3)	(9.8)	(39.2)
Decrease (increase) in non-current restricted cash related to debt service		0.2	2.5	7.2
Net increase (decr.) in cash and cash equiv.		(30.5)	(209.7)	(186.1)
Cash and cash equiv. at beginning of period		177.7	363.8	363.8
Cash and cash equiv. at end of period		147.2	154.1	177.7

- Q1 cash flow from operations reflects continued robust cash collection
- The remaining \$69.8 million balance of the TLB fully repaid from cash in Q1 2024
- Refinanced the \$50 million Super Senior Loan with a new 1-year \$60 million Super Senior Loan funded by TGS

## Balance Sheet Key Numbers



In millions of US dollars	March 31 2024	March 31 2023	December 31 2023
Total assets	1,771.5	1,710.8	1,816.6
MultiClient Library	308.9	305.4	313.6
Shareholders' equity	524.5	451.8	527.7
Cash and cash equivalents (unrestricted)	147.2	154.1	177.7
Restricted cash	58.7	64.2	58.4
Gross interest-bearing debt	706.3	806.4	778.1
Gross interest-bearing debt, including lease liabilities following IFRS 16	777.3	891.3	858.9
Net interest-bearing debt	500.4	588.1	542.0
Net interest-bearing debt, including lease liabilities following IFRS 16	571.4	673.0	622.8

- Cash and cash equivalents (unrestricted) of \$147.2 million
- Net interest-bearing debt of \$500.4 million, 15% down from Q1 2023

## Summary





Good MultiClient start to 2024



Contract project profitability in line with 2023 summer season level



- Significant offshore wind opportunity basket
- Preparing Ramform Vanguard for dualpurpose use



- Merger cleared in Norway
- Awaiting UK clearance



## Thank You

Questions?

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